

FINANCIAL STATEMENT AUDIT REPORT OF
WAKE COUNTY SMART START
RALEIGH, NORTH CAROLINA
FOR THE YEAR ENDED JUNE 30, 2020

BOARD OF DIRECTORS
BARBARA MORALES-BURKE, BOARD CHAIR

ADMINISTRATIVE OFFICER
GAYLE HEADEN, EXECUTIVE DIRECTOR

Wake County Smart Start

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Independent Auditor's Report

To Board Members of
Wake County Smart Start
Raleigh, North Carolina

Report on Financial Statements

We have audited the accompanying financial statements of Wake County Smart Start, which comprise the Statement of Receipts, Expenditures, and Net Assets - Modified Cash Basis as of and for the year ended June 30, 2020, and the related Statement of Functional Expenditures - Modified Cash Basis for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the modified cash basis of accounting described in Note 1; this includes determining that the modified cash basis of accounting is an acceptable basis for the preparation of the financial statements in the circumstances. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the Statement of Receipts, Expenditures and Net Assets of the Wake County Smart Start, as of and for the year ended June 30, 2020, and the Statement of Functional Expenditures for the year then ended in accordance with the modified cash basis of accounting as described in Note 1.

Other Matters

Basis of Accounting

We draw attention to Note 1 of the financial statements, which describes the basis of accounting. The financial statements are prepared on the modified cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to that matter.

Report on Supplementary Information

Schedule 2 on page 22 and Schedule 5 on page 25 are not a required part of the basic financial statements but is supplementary information required by the North Carolina Office of the State Auditor. In accordance with auditing standards generally accepted in the United States of America, we have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion or provide any assurance on Schedules 2 and 5.

Our audit was conducted for the purpose of forming an opinion on the financial statements of Wake County Smart Start. The accompanying supplementary Schedules 1, 3, and 4 are also presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated January 19, 2021, on our consideration of Wake County Smart Start's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Wake County Smart Start's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Wake County Smart Start's internal control over financial reporting and compliance.

CohnReznick LLP

Charlotte, North Carolina
January 19, 2021

**Wake County Smart Start
Statement of Receipts, Expenditures, and Net Assets - Modified Cash Basis
For the Year Ended June 30, 2020**

Exhibit A

	Without Donor Restrictions	With Donor Restrictions	Total Funds
Receipts:			
State Awards and Contracts	\$ 9,072,857	\$ -	\$ 9,072,857
Federal Awards	7,270,007	-	7,270,007
Local Awards	1,665,301	22,727	1,688,028
Private Contributions	241,687	125,312	366,999
Interest and Investment Earnings	13,860	-	13,860
Sales Tax Refunds	16,975	-	16,975
Other Receipts	37,525	3,000	40,525
Total Receipts	18,318,212	151,039	18,469,251
Net Assets Released from Restrictions:			
Satisfaction of Program Restrictions	263,571	(263,571)	-
	18,581,783	(112,532)	18,469,251
Expenditures:			
Programs:			
Child Care and Education Quality	453,485	-	453,485
Family Support	1,700,224	-	1,700,224
Health and Safety	1,368,862	-	1,368,862
NC Pre-K	13,933,483	-	13,933,483
Support:			
Fundraising	129,288	-	129,288
Management and General	834,993	-	834,993
Program Planning, Coordination and Evaluation	209,282	-	209,282
Other:			
Refund Prior year Grant	197	-	197
Sales Tax Paid	15,883	-	15,883
Total Expenditures	18,645,697	-	18,645,697
Excess (Deficiency) of Receipts Over Expenditures	(63,914)	(112,532)	(176,446)
Net Assets at Beginning of Year	1,995,187	313,173	2,308,360
Net Assets at End of Year	\$ 1,931,273	\$ 200,641	\$ 2,131,914
Net Assets Consisted of:			
Cash and Cash Equivalents	\$ 2,108,239	\$ 200,641	\$ 2,308,880
Refunds Due From Contractors	57,986	-	57,986
	2,166,225	200,641	2,366,866
Less: Due to State	234,683	-	234,683
Funds Held for Others	269	-	269
Total Net Assets	\$ 1,931,273	\$ 200,641	\$ 2,131,914

The Accompanying Notes are an Integral Part of the Financial Statements.

Wake County Smart Start
Statement of Functional Expenditures - Modified Cash Basis
For the Year Ended June 30, 2020

Exhibit B

	Total	Personnel	Contracted Services	Supplies and Materials	Other Operating Expenditures	Fixed Charges and Other Expenditures	Property and Equipment Outlay	Services/ Contracts/ Grants
Smart Start Fund:								
Programs:								
Child Care and Education Quality	\$ 414,942	\$ 228,248	\$ -	\$ 1,988	\$ 10,215	\$ 11,356	\$ -	\$ 163,135
Family Support	1,476,032	329,860	16,548	655	5,634	24,545	2,176	1,096,614
Health and Safety	1,020,347	-	-	-	-	-	-	1,020,347
NC Pre-K	3,224,931	165,832	-	873	5,194	17,219	179	3,035,634
	<u>6,136,252</u>	<u>723,940</u>	<u>16,548</u>	<u>3,516</u>	<u>21,043</u>	<u>53,120</u>	<u>2,355</u>	<u>5,315,730</u>
Support:								
Fundraising	129,288	112,446	1,102	-	4,594	11,146	-	-
Management and General	238,610	134,004	31,587	4,681	26,041	41,556	741	-
Program Planning, Coordination and Evaluation	209,282	147,424	40,657	143	8,848	10,034	2,176	-
	<u>577,180</u>	<u>393,874</u>	<u>73,346</u>	<u>4,824</u>	<u>39,483</u>	<u>62,736</u>	<u>2,917</u>	<u>-</u>
Total Smart Start Fund Expenditures	<u>\$ 6,713,432</u>	<u>\$ 1,117,814</u>	<u>\$ 89,894</u>	<u>\$ 8,340</u>	<u>\$ 60,526</u>	<u>\$ 115,856</u>	<u>\$ 5,272</u>	<u>\$ 5,315,730</u>
Other Funds:								
Programs:								
Child Care and Education Quality	\$ 38,543	\$ 15,599	\$ 6,050	\$ -	\$ 243	\$ 25	\$ -	\$ 16,626
Family Support	224,192	60,621	140,541	226	3,038	1,706	-	18,060
Health and Safety	348,515	156,516	25,379	1,308	2,888	290	-	162,134
NC Pre-K	10,708,552	251,338	22,522	75	9,520	8,847	-	10,416,250
	<u>11,319,802</u>	<u>484,074</u>	<u>194,492</u>	<u>1,609</u>	<u>15,689</u>	<u>10,868</u>	<u>-</u>	<u>10,613,070</u>
Support:								
Management and General	596,383	552,478	3,880	795	11,300	27,391	539	-
Other:								
Refund of Prior Year Grant	197	-	-	-	-	197	-	-
Sales Tax Paid	15,883	-	-	15,883	-	-	-	-
	<u>16,080</u>	<u>-</u>	<u>-</u>	<u>15,883</u>	<u>-</u>	<u>197</u>	<u>-</u>	<u>-</u>
Total Other Funds Expenditures	<u>\$ 11,932,265</u>	<u>\$ 1,036,552</u>	<u>\$ 198,372</u>	<u>\$ 18,287</u>	<u>\$ 26,989</u>	<u>\$ 38,456</u>	<u>\$ 539</u>	<u>\$ 10,613,070</u>

The Accompanying Notes are an Integral Part of the Financial Statements.

WAKE COUNTY SMART START
NOTES TO THE FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES

A. Organization and Purpose - Wake County Smart Start is a legally separate nonprofit organization incorporated on August 18, 1994. Wake County Smart Start was established to develop and provide, through public and private means, early childhood education and developmental services for children and families. Wake County Smart Start is tax-exempt as an organization described in Section 501(c)(3) of the Internal Revenue Code.

B. Basis of Presentation - The accompanying financial statements present all funds for which Wake County Smart Start's Board of Directors is responsible. Pursuant to the provisions of Financial Accounting Standards Board's Accounting Standard for *Not-For-Profit Entities*, the accompanying financial statements present information according to two classes of net assets: without donor restrictions and with donor restrictions. Net assets without donor restrictions are the part of net assets not subject to donor-imposed restrictions (donors include other types of contributors, including makers of certain grants). Net Assets with Donor Restrictions are the part of net assets subject to donor-imposed restrictions (donors include other types of contributors, including makers of certain grants). As permitted by this Standard, contributions with donor restrictions received and expended in the same year are reported as receipts without donor restrictions rather than receipts with donor restrictions.

Contributions with donor restrictions that are not expended within the year received are reported as an increase in net assets with donor restrictions. When the restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Statement of Receipts, Expenditures, and Net Assets as net assets released from restrictions.

C. Basis of Accounting - The accompanying financial statements were prepared on the modified cash basis of accounting. This basis differs from accounting principles generally accepted in the United States of America primarily because it recognizes long lived assets and other costs which benefit more than one period as expended in the year purchased; it recognizes revenue when received rather than when earned; and it recognizes expenditures when paid rather than when incurred.

However, unexpended advances to contractors that revert to the State of North Carolina are recognized as a reduction to expenditures and an increase to net assets. In addition, amounts withheld from employee paychecks or other amounts received in an agency capacity are recorded as funds held for others. Additionally, Smart Start funds advanced to the Local Partnership that are unexpended and unearned at year end are recorded as funds Due to the State.

- D. Cash and Cash Equivalents** - This classification appears on the Statement of Receipts, Expenditures, and Net Assets - Modified Cash Basis and includes all demand and savings accounts and certificates of deposit and other short-term investments with an original maturity of three months or less.
- E. Refunds Due from Contractors** - Refunds Due from Contractors represent the unexpended amount of advances to contractors at year-end that are to be refunded back to the State. As recoveries are collected, the advances are recorded as a reduction to the State awards balance.
- F. Due to State** - The funding provided by the State of North Carolina for the Smart Start Initiative is funded on a cost-reimbursement basis. The money is earned to the extent of allowable costs incurred. Any unexpended funds as of June 30 are required to be reverted to The North Carolina Partnership for Children, Inc. to be returned to the State of North Carolina.
- G. Fund Held for Others** - Funds Held for Others includes amounts received that are fiduciary in nature in which Wake County Smart Start acts in an agency capacity. For the year ended June 30, 2020, Wake County Smart Start was holding amounts withheld from employee paychecks for optional life insurance premiums.
- H. Property and Equipment** - Under the modified cash basis of accounting, purchases of property and equipment are reported as expenditures in the year incurred. However, Wake County Smart Start is required by contract regulation to track and maintain property and equipment items as presented in Schedule 4 of this report. Wake County Smart Start has a policy to track purchases of property and equipment items with an individual cost of \$500 or more and an estimated useful life greater than one year. Such items are valued at their original purchase price, which may be different from their valuation as of June 30, 2020. Donated items are recorded on the property and equipment log at estimated acquisition value at the date of donation, which is defined as the price that would be paid to acquire an asset with equivalent service capacity in an orderly market transaction at the acquisition date.
- I. Compensated Absences** - As a result of the use of the modified cash basis of accounting, liabilities related to accrued compensated absences are not recorded in the financial statements. Expenditures related to compensated absences are recorded when paid. The amount of accrued compensated absences for accumulated, unpaid leave that would be due to employees upon termination is reported as a commitment in Note 9A.
- J. Use of Estimates** - The preparation of financial statements in conformity with the modified cash basis of accounting used by Wake County Smart Start requires management to make estimates and assumptions that affect certain reported amounts and disclosures (such as allocation of joint costs); accordingly, actual results could differ from those estimates. It is management's belief that these estimates are reasonable and fair.

K. Qualifying Match and Contributions In-Kind - Wake County Smart Start, in accordance with applicable Smart Start legislation, reports qualifying match provided at both the Partnership and the contractor level; the qualifying match is reported in supplemental Schedule 5. The match includes cash received and expended at the Partnership level, which is included in the modified cash basis financial statements. The qualifying match reported on Schedule 5 for cash provided at the contractor level and for in-kind goods and services at both the Partnership and contractor levels is not recorded in the modified cash basis financial statements. In-kind contributions could be donated equipment, supplies, office space, or services. Wake County Smart Start also benefits from donor volunteer hours which do not require specific expertise, but which are nonetheless central to Wake County Smart Start's operations. See supplemental Schedule 5 for more information on contributions in-kind.

NOTE 2 - DEPOSITS

All funds of Wake County Smart Start are deposited with commercial bank and insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000.

Deposits over insured amounts subjects Wake County Smart Start to a concentration of credit risk. At June 30, 2020, Wake County Smart Start's bank deposits in excess of the FDIC insured limit was \$1,566,205.

NOTE 3 - FUNDING FROM GRANT AWARDS AND CONTRACTS

Smart Start Program - One of Wake County Smart Start's major sources of revenue and support is from the State of North Carolina based on cost-reimbursement contracts with The North Carolina Partnership for Children, Inc. (NCPC) for the Smart Start program. A significant reduction in the level of funding from the State could have an adverse effect on the operations of Wake County Smart Start and represents a concentration of credit risk as to the generation of revenue.

Associated with these contracts, Wake County Smart Start is responsible for developing a comprehensive, collaborative, long-range plan of services to children and families for the service-delivery area. During the year, the North Carolina Department of Health and Human Services (DHHS) entered into a contracts with and made payments to service providers selected by Wake County Smart Start. The service provider contracts is not reflected on the accompanying financial statements. However, a summary of the service provider contracts entered by DHHS is presented on Schedule 2 accompanying the financial statements.

Wake County Smart Start was awarded and has received \$6,951,235 and expended \$6,716,552 under a current year Smart Start contract with NCPC. The unexpended balance of this contract is subject to reversion to the State. Wake County Smart Start has refunded \$234,683 of this contract to the State based on financial status reports submitted to NCPC subsequent to June 30, 2020. In addition, Wake County Smart Start returned \$3,120 of a prior year financial assistance contract to the State during the year ended June 30, 2020.

Wake County Smart Start expects to receive continued funding through new Smart Start contracts with the State.

NC Pre-K - One of Wake County Smart Start's major sources of revenue and support is from the State of North Carolina for the NC Pre-K program. A significant reduction in the level of funding from the State could have an adverse effect on the operations of Wake County Smart Start and represents a concentration of credit risk as to the generation of revenue.

Wake County Smart Start was awarded \$9,232,860 and received \$9,212,183 and expended \$9,212,350 under a current year financial assistance contract. Wake County Smart Start had expenditures of \$197 related to a prior year contract. Wake County Smart Start has refunded \$28,365 of a prior year contract to the State based on financial status reports submitted to NCPC during the year ended June 30, 2020.

Wake County Smart Start expects to receive continued funding through new NC Pre-K contracts with the State.

Wake County - Wake County Smart Start also received revenue and support from Wake County for the NC Pre-K program. Wake County Smart Start was awarded received \$1,688,028 and expended \$1,893,897 under a current year grant contract.

Wake County Smart Start expects to receive continued funding through new NC Pre-K contracts with the County.

Dolly Parton Imagination Library Expansion Program - Wake County Smart Start was awarded \$53,729 and received \$52,500 and expended \$53,729 under a current year Dolly Parton Imagination Library Expansion Grant (DPIL) with NCPC. As allowed by program regulation, the unexpended balance of the current year contract is available to carry forward to the subsequent year.

Wake County Smart Start expects to receive continued funding through new DPIL contracts with NCPC.

Multi-Partnership Accounting and Contracting Grant - The Wake County Smart Start was awarded and has received \$124,314 and expended \$124,314 under a current year grant with NCPC.

Wake County Smart Start expects to receive continued funding through new contracts with the State.

Social Innovation Grant (Shape NC) - Wake County Smart Start was awarded \$500,000 and has received \$96,691 in federal funds and expended \$109,773 under a contract with NCPC for a Shape NC grant. The term of this contract is March 15, 2017 through May 14, 2021. The balance of the award of the contract will be received and expended after June 30, 2020.

Wake County Smart Start expects to receive continued funding through new Shape NC contracts with NCPC.

Child Care and Development Fund - The Wake County Smart Start was awarded up to \$133,500, has received \$127,009 and expended \$157,981 under a current year grant with NCPC.

Wake County Smart Start expects to receive continued funding through new contracts with NCPC.

Preschool Development Grant - The Wake County Smart Start was awarded and has received \$29,100 and expended \$27,858 under a current year grant with NCPC.

Wake County Smart Start expects to receive continued funding through new contracts with the NCPC.

State Preschool Development Grant - The Wake County Smart Start was awarded has received, and expended \$16,000 under a current year grant with the State of North Carolina.

Wake County Smart Start expects to receive continued funding through new contracts with the State.

NOTE 4 - RELATED PARTY TRANSACTIONS

A. Service Provider Contracts with Board Member Organizations - The board members of Wake County Smart Start are representative of various organizations that benefit from actions taken by the Board. It is the policy of Wake County Smart Start that board members not be involved with decisions regarding organizations they represent. During the year, Wake County Smart Start entered into contracts with board member organizations for program activities as identified on Schedule 1 accompanying the financial statements. In addition, Schedule 2 identifies contracts entered by DHHS with board member organizations for activities funded by Wake County Smart Start's allocation.

B. Other Related Parties - Wake County Smart Start served as a fiscal agent for with an organization contracting with a board member of Wake County Smart Start. The amounts paid included:

<u>Expenditures</u>	<u>Amount</u>
Kaleidoscope	<u>\$ 58,901</u>
	<u><u>\$ 58,901</u></u>

NOTE 5 - FUNCTIONAL EXPENDITURES

The costs of providing the various programs and activities have been summarized on a functional basis in the Statement of Receipts, Expenditures, and Net Assets – Modified Cash Basis. Also, the Statement of Functional Expenditures – Modified Cash Basis, provides detail of the functional costs by their natural classification. Following are the services associated with the functional categories presented in the accompanying financial statements and the methods utilized to allocate joint cost:

A. Program Functions

Child Care and Education Quality - Used to account for service activities including quality enhancement and maintenance, professional development and supplements, literacy for child care providers, child care substitutes, provider training, mentoring programs, learning materials and teaching aids, curriculum enhancements, child care needs and resources assessments, and kindergarten orientation/transition.

Family Support - Used to account for service activities including ongoing parenting education, general family support, family intervention, literacy or family literacy projects, transportation services, community systems building and public awareness, and home visiting.

Health and Safety - Used to account for service activities including comprehensive medical home services, child care health consultations, prenatal/newborn services, health care access and support, special needs - early intervention services/special education, or nutrition programs.

NC Pre-K - Used to account for development and implementation of NC Pre-K prekindergarten program for four-year-olds. The goal is to provide quality prekindergarten services in order to enhance kindergarten readiness.

B. Support Functions

Fundraising - Expenditures that are incurred in inducing others to contribute money, securities, time, materials, or facilities for which the contributor will receive no direct economic benefit.

Management and General - Expenditures that are not identifiable with a single program or fund-raising activity but are indispensable to the conduct of those activities and to an organization's existence, including expenditures for the overall direction of the organization, its general board activities, business management, general recordkeeping, budgeting, and related purposes.

Program Planning, Coordination and Evaluation - Expenditures that are incurred to coordinate the policies, procedures, daily practices, and evaluation of service delivery, needs assessment and strategic planning. Also, costs associated with providing technical assistance, monitoring and reporting of in-house and direct service provider activities as to the delivery of services and adherence to the specific terms and conditions of the contracts.

C. Allocation of Joint Costs

Expenditures benefiting more than one purpose were allocated as follows:

Salaries and Benefits - Direct allocation based on employee time reports.

Other Costs - Other costs including occupancy cost (rent, utilities and maintenance), supplies and materials, and communication costs (telephone and printing) were indirectly allocated based on estimates of utilization data.

NOTE 6 - OPERATING LEASE OBLIGATIONS

Future minimum lease payments under non-cancelable operating leases consist of the following at June 30, 2020:

Fiscal Year	Operating Leases
2021	\$ 113,885
2022	57,784
Total Minimum Lease Payments	<u>\$ 171,669</u>

Rental expense for all operating leases during the year was \$109,721.

NOTE 7 - PENSION PLAN

Deferred Compensation and Supplemental Retirement Income Plans - IRC Section 401(k) Plan - Wake County Smart Start has an IRC Section 401(k) plan (Plan). Wake County Smart Start contributed matching contributions up to 5% under plan provisions for the year ended June 30, 2020. Employees may make voluntary contributions to the Plan. For the year ended June 30, 2020, Wake County Smart Start contributed \$71,605.

NOTE 8 - RISK MANAGEMENT

Wake County Smart Start is exposed to various risks of loss related to torts, theft of, damage to, or destruction of assets; errors and omissions; injuries to employees; employees' health and life; and natural disasters. Wake County Smart Start manages these various risks of loss as follows:

<u>Type of Loss</u>	<u>Method Managed</u>	<u>Risk of Loss Retained</u>
Torts, errors and omissions, health and life	Purchased commercial insurance	None
Workers Compensation - employee injuries	Purchased commercial insurance	None
Physical property loss and natural disasters	Purchased commercial insurance	None

Management believes such coverage is sufficient to preclude any significant losses to Wake County Smart Start. Settled claims have not exceeded this insurance coverage in any of the past three fiscal years.

NOTE 9 - COMMITMENTS AND CONTINGENCIES

A. Compensated Absences - As a result of Wake County Smart Start's use of the modified cash basis of accounting, accrued liabilities related to compensated absences (vacation only; sick leave does not vest) and any employer-related costs earned and unpaid, are not reflected in the financial statements. The compensated absences commitment for vacation leave at June 30, 2020, is \$95,513. No funds or reservation of net assets has been made for this commitment.

B. In early 2020, an outbreak of a novel strain of coronavirus (COVID-19) emerged globally. As a result, events have occurred including mandates from federal, state and local authorities leading to an overall decline in economic activity. As of June 30, 2020, there was no significant impact to the Wake County Smart Start's operations. However, the Wake County Smart Start is not able to reliably estimate the length or severity of this outbreak. If the length of the outbreak and related effects on the Wake County Smart Start's operations continues for an extended period of time, there could be a loss of revenue and other material adverse effects to the Wake County Smart Start's financial position, results of operations, and cash flows.

NOTE 10 - RESTRICTIONS ON NET ASSETS

A. Net Assets With Donor Restrictions - Net assets with donor restrictions at June 30, 2020 are available for the following purposes:

Purpose	Amount
Wake County NC PreK	\$ 22,727
COVID-19 Supplies	13,374
Farm to Child Care Implementation	14,536
Program Services	46,997
Technical Assistance Coalition (TAC)	24,408
The Kaleidoscope Project	78,599
	<u>\$ 200,641</u>

B. Net Assets Released From Donor Restrictions - Net assets were released from donor restrictions during the fiscal year ended June 30, 2020 by incurring expenditures satisfying the restricted purposes as follows:

Purpose	Amount
Wake County NC PreK	\$ 148,596
Farm to Child Care Implementation	47,457
Home Based Services Integration Implementation	50
Program Services	58,787
Technical Assistance Coalition (TAC)	7,452
Dolly Parton Imagination Library	1,229
	<u>\$ 263,571</u>

NOTE 11 - BOARD DESIGNATED FUNDS

Occasionally, Board designates a portion of financial assets for various programs. In the event of an unanticipated liquidity need, Wake County Smart Start's Board could use these designated financial assets to meet unanticipated liquidity needs. At June 30, 2020, Wake County Smart Start had Board designated funds of \$1,684,701 for the development, operation, and administration of program services.

NOTE 12 - FINANCIAL ASSETS AVAILABLE TO MEET CASH NEEDS

The following reflects Wake County Smart Start’s financial assets as of June 30, 2020 reduced by amounts not available for general use because of contractual or donor-imposed restrictions within one year of June 30, 2020:

Financial assets at year-end	\$ 2,131,914
Less those unavailable for general expenditures within one year, due to:	
Contractual or donor-imposed restrictions:	
Restricted by donor with time and purpose restrictions (See Note 10A)	(200,641)
Board Designated Funds (See Note 11)	<u>(1,684,701)</u>
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 246,572</u>

Wake County Smart Start is supported by contributions with donor restrictions. Because a donor’s restriction requires resources to be used in a particular manner or in a future period, Wake County Smart Start must maintain sufficient resources to meet these responsibilities to its donors. Thus, financial assets may not be available for general expenditures within one year.

As part of Wake County Smart Start’s liquidity plan, excess cash is invested in money market accounts. Wake County Smart Start has Board Designated funds of \$1,684,701 to meet cash flow needs.

NOTE 13 - INCOME TAXES

Wake County Smart Start is exempt from payment of income taxes under the provision of Section 501(c)(3) of the Internal Revenue Code, except to the extent of taxes on any unrelated business income.

FASB ASC 740 provides guidance for how uncertain tax positions should be recognized, measured, presented and disclosed in the financial statements. FASB ASC 740 requires the evaluation of tax positions taken or expected to be taken in the course of preparing financial statements to determine whether the tax positions are “more-likely-than-not” to be sustained by the applicable tax authority. Wake County Smart Start does not believe there are any unrecognized tax benefits or costs as of June 30, 2020.

Income tax returns for 2017 through 2019 remain open to examination by the tax authorities.

NOTE 14 - SUBSEQUENT EVENTS

Wake County Smart Start has evaluated events and transactions that occurred between June 30, 2020 and January 19, 2021, which is the date the financial statements were available to be issued, for possible recognition or disclosure in the financial statements. Events or transactions that provided evidence about conditions that did not exist at June 30, 2020 but arose before the financial statements were available to be issued have not been recognized in the financial statements for the year ended June 30, 2020.

This information is an integral part of the financial statements.

SUPPLEMENTARY INFORMATION

**Wake County Smart Start
Schedule of Contract and Grant Expenditures - Modified Cash Basis
For the Year Ended June 30, 2020**

Schedule 1

Organization Name	Smart Start Fund		Other Funds	
	Amount Advanced	Refund Due	Amount Advanced	Refund Due
Organizations:				
A Safe Place Child Enrichment Center, Inc.	* \$ 20,965	\$ -	\$ 99,605	\$ -
ABC Land, Inc.	167,256	-	539,330	-
Academically Based Child Care	153,048	-	428,082	-
Bacilio, LLC (Kiddie Academy of Holly Springs)	32,940	-	140,786	-
Bright Beginnings of Cary, Inc.	154,813	-	500,453	-
Buttons and Bows Preschool & Kindergarten	135,827	-	429,851	-
Catholic Charities	143,807	1,815	-	-
Child Care Services Association	163,135	-	-	-
Child Development Schools, Inc.	184,548	-	-	-
Childcare Network, Inc.	322,828	-	1,609,608	-
City of Raleigh	-	-	12,000	-
Creative Learning Center	-	-	6,082	-
Creative Learning Enterprise, Inc. (Babes & Kids)	46,592	-	154,832	-
Creative Schools, Inc.(Wakefield Children's Center)	158,288	-	406,937	-
D & A Apex, LLC (Triangle's Children Academy)	70,782	-	260,171	-
Discovery Point Heritage Child Development Center	-	-	5,067	-
Early Preschool and Learning Center, LLC	93,359	-	295,133	-
Edenton-Chowan Schools	-	-	3,000	-
Family Resource Center South Atlantic	318,877	32,889	-	-
Foundation Academy	-	-	2,426	-
Frankie Lemmon School & Development Center	34,091	-	105,799	-
Gingerbread Learning Center	-	-	8,068	-
Harps Mill Creative School	-	-	144,351	-
Hope Services, LLC	66,069	10,072	-	-
Kelly Austin Kindercare	3,438	-	-	-
KinderCare Education DBA Heather Park CDC	43,561	-	146,131	-
Kids First Academy, Inc.	71,764	-	255,274	-
King's Kids Early Education & Learning Center, Inc.	17,266	-	74,405	-
Kreepers-N-Krawlers	-	-	6,257	-
La Petite Academy, Inc.	137,575	-	408,139	-
Learning Together, Inc.	19,847	-	67,112	-
Little Believers Academy	22,520	-	74,582	-
Little Destiny Literacy & Discovery Child Development	65,954	-	200,662	-
Little Hands N Feet Child Care Center, Inc.	31,165	-	107,149	-
Lots of Love and Learning Family Child Care Center	-	-	821	-
Lucy Daniels Center	450,000	-	-	-

**Wake County Smart Start
Schedule of Contract and Grant Expenditures - Modified Cash Basis
For the Year Ended June 30, 2020**

Schedule 1 (continued)

Organization Name	Smart Start Fund		Other Funds	
	Amount Advanced	Refund Due	Amount Advanced	Refund Due
Organizations:				
Method Child Development Center, Inc.	38,972	-	121,080	-
Methodist Home for Children, Inc.(Jordan Child & Family Enrichment Center)	55,776	-	198,386	-
Morrisville Square Creative School	-	-	5,874	-
Perquimans County Schools	-	-	3,000	-
Precious Promises Academy	-	-	9,684	-
Preston Children's Academy, Inc.	69,140	-	216,266	-
Priceless Child Care, Inc.	-	-	7,093	-
Primary Beginnings, LLC	158,042	-	502,499	-
REE Southeast, Inc.(Little Pros Academy)	41,482	-	147,048	-
SAFEchild, Inc.	84,525	178	-	-
Shaw University Center for Early Childhood	72,498	-	214,294	-
Smart Start Advocates	-	-	5,000	-
TLC Operations, Inc.	42,912	-	-	-
Tammy Lynn Center	-	-	147,572	-
Telamon Corporation	* 94,866	-	474,984	-
The Happy Face Preschool & Childcare, Inc.	90,676	-	294,514	-
Upper Room Christian Academy and Preschool, Inc.	87,894	-	279,626	-
Wake County Human Services	* 537,390	7,809	-	-
Wake County Public School System	* 760,972	5,223	1,178,838	-
Wanda's Little Hands Educational Center, Inc.	82,463	-	263,077	-
	<u>5,347,923</u>	<u>57,986</u>	<u>10,560,948</u>	<u>-</u>
Individuals:				
COVID-19 Supplies-Child Care Facilities	-	-	16,626	-
NC Pre-Kindergarten-Curriculum and Educational Materials	-	-	29,866	-
Nutrition and Physical Activity-Educational Materials	-	-	4,570	-
Preschool Development-Family Engagement	25,793	-	1,060	-
	<u>25,793</u>	<u>-</u>	<u>52,122</u>	<u>-</u>
	<u>\$ 5,373,716</u>	<u>\$ 57,986</u>	<u>\$ 10,613,070</u>	<u>\$ -</u>

* These organizations are represented on the Wake County Smart Start's Board as described in Note 4A - Service provider Contracts with Board Member Organizations.

Wake County Smart Start
Schedule of State Level Service Provider Contracts
For the Year Ended June 30, 2020

Schedule 2

Organization Name	DHHS Contracts
Wake County Human Services	\$ 5,583,458
	<u>\$ 5,583,458</u>

* These organizations are represented on the Wake County Smart Start's Board as described in Note 4A - Service Provider Contracts with Board Member Organizations.

The information on this schedule provides a listing of service provider contracts entered into by the North Carolina Department of Health and Human Services (DHHS) as described in Note 3 - Funding from Grant Awards and Contracts.

**Wake County Smart Start
Schedule of Federal and State Awards - Modified Cash Basis
For the Year Ended June 30, 2020**

Schedule 3

Federal/State Grantor/Pass-through Grantor/Program	Federal CFDA Number	Contract #	Receipts	Expenditures
Federal Awards:				
United States Department of Health and Human Services				
Pass-through from the North Carolina Department of Health and Human Services				
Division of Child Development and Early Education				
Child Care and Development Fund (NC Pre-K) (Prior Year)	* 93.575	36888	\$ -	\$ 197
Child Care and Development Fund (NC Pre-K) (Current Year)	* 93.575	38252	158,001	157,981
Temporary Assistance For Needy Families (NC Pre-K) (Current Year)	** * 93.558	38252	6,843,206	6,843,206
United States Department of Health and Human Services				
Pass-through from the Corporation for National Community Service Social Innovation Fund				
Pass through from the North Carolina Partnership for Children, Inc.				
Social Innovation Grant Fund (Shape NC) (Prior Year)	94.019	303-16/17-014	96,691	109,773
United States Department of Health and Human Services				
Pass through from the North Carolina Department of Health and Human Services				
Division of Child Development and Early Education				
Pass through from the North Carolina Partnership for Children, Inc.				
Child Care and Development Fund (Healthy Start for Infants and Toddlers) (Shape NC) (Current Year)	* 93.575	305:19/20-006	127,009	118,265
United States Department of Health and Human Services				
Pass through from the North Carolina Department of Health and Human Services				
Division of Child Development and Early Education				
Pass through from the North Carolina Partnership for Children, Inc.				
Preschool Development Grant Universal Enrollment (Current Year)	93.434	38578	16,000	16,000
Preschool Development Grant Birth Through Five (Current Year)	93.434	38577	29,100	27,858
Total Federal Awards			<u>7,270,007</u>	<u>7,273,280</u>
State Awards:				
North Carolina Department of Health and Human Services				
Division of Child Development and Early Education				
Pass-through from The North Carolina Partnership for Children, Inc.				
Early Childhood Initiatives Program (Prior Year)			(3,120)	(3,120)
Early Childhood Initiatives Program (Current Year)	*		6,716,552	6,716,552
Multi-Partnership Accounting and Contracting Grant (Current Year)			124,314	124,314
Dolly Parton's Imagination Library Expansion (Current Year)			52,500	53,729
North Carolina Department of Health and Human Services				
Division of Child Development and Early Education				
NC Pre-K (Prior Year)	*	36888	(28,365)	-
NC Pre-K (Current Year)	*	38252	2,210,976	2,211,163
Total State Awards			<u>9,072,857</u>	<u>9,102,638</u>
Total Federal and State Awards			<u>\$ 16,342,864</u>	<u>\$ 16,375,918</u>

* Programs with compliance requirements that have a direct and material effect on the financial statements.

** Major Programs per the Uniform Guidance.

Wake County Smart Start
Schedule of Property and Equipment - Modified Cash Basis
For the Year Ended June 30, 2020

Schedule 4

Furniture and Noncomputer Equipment	\$ 30,348
Computer Equipment/Printers	<u>73,002</u>
Total Property and Equipment	<u><u>\$ 103,350</u></u>

Note: The information on this schedule provides a summary of property and equipment with acquisition or donated cost of \$500 or more which were held by the Partnership at year end. The valuations represent historical cost. On the modified cash basis of accounting, these items are expensed in the year of purchase.

**Wake County Smart Start
Schedule of Qualifying Match (Non-GAAP)
For the Year Ended June 30, 2020**

Schedule 5

Match Provided at the Partnership Level:

Cash	\$ 1,772,371
In-Kind Goods and Services	<u>93,051</u>
	<u>\$ 1,865,422</u>

Match Provided at the Contractor Level:

Cash	\$ -
In-Kind Goods and Services	<u>544,343</u>
	<u>\$ 544,343</u>

Note: This schedule is presented in accordance with the program match requirement as provided for by North Carolina Session Law 2018-5, Section 11B.8.(d). The match is comprised of both cash and in-kind amounts. Only in-kind contributions that are verifiable, quantifiable, and related to the Smart Start Program can be applied to the in-kind match requirement, including volunteer services. The law allows for volunteer services to be valued for match purposes, a concept that deviates from generally accepted accounting principles. This schedule identifies those amounts allowable for this Partnership in meeting the statewide match requirement.

The amounts shown above as allowable for the Partnership in meeting its match requirement do not include allowable amounts included in the North Carolina Families Accessing Services through Technology (NCFAST) system as this information was not available in a timely manner for the fiscal year ended June 30, 2020. For the fiscal year ended June 30, 2020, Smart Start met the legislative statewide match requirement and will be waiving penalties for local partnerships that do not meet their match requirement for the fiscal year ended June 30, 2020.

Independent Auditor's Report on Internal Control over
Financial Reporting and on Compliance and Other Matters
Based on an Audit of Financial Statements Performed in
Accordance with *Government Auditing Standards*

To Board Members of
Wake County Smart Start
Raleigh, North Carolina

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Wake County Smart Start (a nonprofit organization), which comprise the Statement of Receipts, Expenditures, and Net Assets - Modified Cash Basis as of and for the year ended June 30, 2020, and the related Statement of Functional Expenditures - Modified Cash Basis for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated January 19, 2021.

As described in Note 1, the financial statements were prepared on the modified cash basis of accounting, which is a comprehensive basis of accounting other than accounting principles generally accepted in the United States of America.

Internal Control over Financial Reporting

In planning and performing our audit, we considered Wake County Smart Start's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Wake County Smart Start's internal control. Accordingly, we do not express an opinion on the effectiveness of Wake County Smart Start's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of Wake County Smart Start's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given those limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Wake County Smart Start's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Wake County Smart Start's internal control or compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Wake County Smart Start's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.



Charlotte, North Carolina
January 19, 2021