



Distributor: FreshPoint

FreshPoint is a 75-year old company owned today by SYSCO, a national food service distributor. FreshPoint Raleigh delivers a full line of fruit, vegetables and some dairy items from Eastern North Carolina, Central Virginia and parts of coastal South Carolina. FreshPoint purchases from a variety of North Carolina farmers, depending on the season, and seasonal offerings are listed on the website.

Account Set-up, Payment Options and Placing Orders

To set up an account, fill out an application and sign a contract, then email it or fax it to Matt Tunnell. There is an agreement, but it is not legally binding. Payment options include:

- Collect on delivery
- up to 30 days
- online payment system (can receive copies of invoices)
- credit card

Orders can be placed online or via an application any time of day up to 7 days in advance. Orders must be placed by Sunday night at 10 pm for Monday delivery. (Currently there are no deliveries to Fuquay-Varina.)

There is a 10-piece minimum order. If centers do not have 10 pieces in their order, they can increase their order size to meet the minimum by ordering non-local items, such as bananas or oranges and can also buy milk and cheese.

Note: Committed to Farm to Child Care

FreshPoint is very committed to serving child care centers in Wake County with local produce and is willing to be flexible and work with directors if logistics are challenging. *If your center places an order with FreshPoint, be sure to tell them you are part of the Farm to Child Care project.* FreshPoint can track and report local purchases, which would be extremely helpful moving forward in this project.

If smaller centers are interested in purchasing from FreshPoint but do not have enough items to make an order, FreshPoint could deliver multiple orders to one center for pick up by other nearby centers.

FreshPoint

<http://raleigh.freshpoint.com>

203 Trans Air Dr., Morrisville, NC 27560

Contact: Dan Batchelder, VP of Sales, daniel.batchelder@freshpoint.com

Cell: 800.816.2312, Fax: 919.468.9438

Managed by Wake County Smart Start in collaboration with Advocates for Health in Action and Wake County Cooperative Extension
4901 Waters Edge Drive, Suite 101, Raleigh, NC 27606 | (919) 851-9550 | www.wakesmartstart.org

Farm to Child Care is supported through a grant funded by the John Rex Endowment.

© 2017 Wake County Smart Start. All rights reserved. Reprint with permission only by contacting

Lynn Policastro, Healthy Initiatives Program Coordinator, at (919) 851-9550 or email lpolicastro@wakesmartstart.org